

# Referral Agreement

Date of Referral Agreement: \_\_\_\_\_

## Referring (Source) Broker/Agent

AGENT NAME: \_\_\_\_\_

BROKERAGE: \_\_\_\_\_

BUSINESS ADDRESS: \_\_\_\_\_

BUSINESS CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTAL CODE: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_

## Receiving Broker/Agent

AGENT NAME: \_\_\_\_\_

BROKERAGE: \_\_\_\_\_

BUSINESS ADDRESS: \_\_\_\_\_

BUSINESS CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTAL CODE: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_

# Referral Agreement

## Referral Fee Particulars

In the event Receiving Broker/Agent receives a commission or other payment for services rendered in connection with a real estate transaction consummated involving the Referred Client (see attachment 1) within \_\_\_\_\_ days of the date this Referral Contract is entered into (both parties have signed), Referring Broker/Agent will be entitled to a referral fee\*, and Receiving Broker/Agent agrees to pay said referral fee, in the amount of:

\_\_\_\_\_ % (percent) of the  list price,  sale price, or  lease

commission that Receiving Broker/Agent receives in connection with the foregoing.

The parties hereby agree that the referral fee shall be fully paid by the Receiving Broker/Agent no later than \_\_\_\_\_ business days after the transaction is completed.

Other (describe)

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*\*Referral fees may be subject to withholding tax or other forms of taxes in the country in which the transaction takes place. Referring agents should be aware of state, provincial, or local laws in their respective markets with regards to paying referrals.*

## Term

This contract will expire on \_\_\_\_\_ (date). If both parties want to cooperate after the expiration date, they will have to execute a new referral contract.

## Signatures

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Authorized Referring Broker/Agent

Date

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Authorized Receiving Broker/Agent

Date

# Referral Agreement

## CLIENT WORKSHEET

### Client Referred

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ POSTAL CODE: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

PHONE \_\_\_\_\_

### Client Particulars

Referring Broker/Agent Prior Experience With This Client:

Comments: